

Mini Lunch & Learn

Topic - "The Secret About Time"

Version 1.00

http://TheVisionProject.net/30day.htm

Name:	Facilitator:	
		e Secret ut Time
•	that if you had an extra 10 hours a we ou start to solve the above challenge?	ek of free time
•	your problem how much additional income would tional sales do you believe you would generate guess.	
\$	/month	
	The Secret About Time" the 3 for 1 Principle is part treating TIME like business professionals treat	

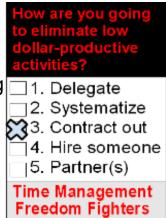
our expectations to where we start to expect 3 hours back for every 1 hour we invest?



4. One of the challenges that people have is they are not clear as to what they would do with the extra time if they actually had it. Gaining an extra 5, 10 or 20 hours of extra time a week isn't easy or we would all do it, but, it is worth it for those who have the strength, drive and discipline to what is required to succeed in this area. How much extra time do you desire a week and what will you specifically do with that time?

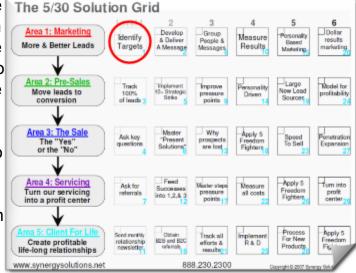
5. Look back at your biggest challenge and talk ask the facilitator or talk with the Mini Lunch & Learn Group for suggestions as to which of the ten natural laws (see above) might best apply to helping you gain more time.

6. One of the favorite and most powerful natural laws is "The 5 Time Management Freedom Fighters." Which of the 5 Time Freedom Fighters do you believe will most likely assist you in addressing your biggest challenge?



7. Saving time often comes from hidden places. Do you know what one of the biggest ways to save time is for businesses? It comes from a surprising place . . . building and working one's database. Why? When we look at The 5/30 Grid we notice that of all five areas - Area 1: Marketing, Area 2: Pre-Sales, Area 3: The Sale, Area 4: Servicing and Area 5: Client For Life, marketing is really the only area of the five areas which is a one on many relationships.

Think about it . . . what would happen if we were consistent in our marketing efforts to not only our database, but also to any prospects which did not close right away



(Area 2: Pre-Sales) AND as well as to our current and past clients? (Area 4: Servicing and Area 5: Client For Life)

Would we convert more prospects to clients?

Would we generate more referrals from current and past clients?

8. We've learned a lot, without question, about how to be more effective with our time which will give us more time. Now comes the hard part and that's follow through. Talk with your Mini Lunch & Learn facilitator and see what solutions they may have which could save you time and assist you overcome your biggest challenge.

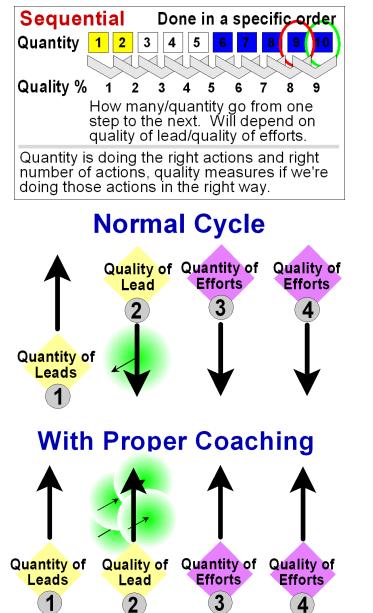
Coaching Tip:

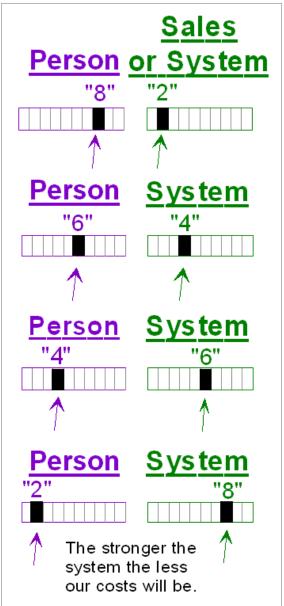
Have someone help you organize your database and then contract a monthly marketing newsletter and / or something to touch your database - prospects - current and past clients - referral partners in building a relationship with them on a monthly basis.

I (your name)	will (action to be take)
by// [] - Commi	tment [] - Goal
The next Mini Lunch & Learn t my progress and get my next st	hat I will attend is// to report on eps.
others who attend my successe	Mastermind Seminars event and share with s from the Mini Lunch & Learns. o you so it's a great business move!

NOTES and/or Action Steps

BONUS . . . There are over 250 Natural Laws which have been discovered through www.TheVisionProject.net Ask your facilitator about the following natural laws and/or how you can access more of these laws online.





Becoming a core member within Mastermind Seminars is an opportunity learn and grow both personally and professionally. There are too many opportunities to list but here are a few of the more popular options.



Benefits To Becoming A Core Member . . .

- Access to key member data to generate more business opportunities
- Weekly mastermind / group coaching sessions
- Special access to training and mentoring resources
- Core member networking
- Opportunities to speak at local event
- National and International speaking opportunities
- Ability to create courses, content which can be distributed throughout the entire worldwide network
- Special tools, systems and training for BOS development
- Access to worldwide thought leader network
- Best practices from members around the world



7 Ways To Generate Business Opportunities

- 1. Earn More Money In What I'm Doing Now
- 2. Online Learning Center Courses
- 3. Weekly Group Mastermind / Group Coaching
- 4. Small Personalized Lunch & Learns
- 5. MSP Marketing Solutions Provider
- 6. ActionVision Certification One On One Coaching
- 7. Profitable Partnerships

http://TheVisionProject.net/LiveSessionDebrief.htm



"Business / Community Partnerships"

"We can't give away something that we don't have ourselves."

Our goal is that every participant will walk away from every Mini Lunch & Learn Event with the specific knowledge to see greater success in every area of their lives. Our goal is to also assist you in earning more money, increase sales / profits AND that you will have a much stronger ideas as to how to tweak your BOS - Business Operating System to assist you earn more income, work less hours, have less stress and have greater life balance in every area of your life.

To help us accomplish this please complete the follow quick survey prior to leaving today.

 One thing I really liked about today's session is One suggestion I would give as to make next session even better. Would have at least three other business professionals I could think of that may I going through this same Mini Lunch & Learn? [] - Yes, [] - Probably Not o 10, with 10 being the best 		
3. One suggestion I would give as to make next session even better.		•
	4. Would have at least	three other business professionals I could think of that may benef
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2. One thing i really liked about today's session is		
One thing I really liked about today's accessor is	2. One thing I really like	ed about today's session is

NOTE: If you wouldn't mind writing a quick quote on the back of this evaluation that we could use in promotion of this event that would be most helpful. We will use your name, company name, and website or email as a way to promote you and your business as well.