

# MASTERMIND



## SEMINARS

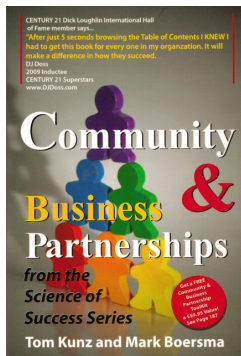
### Lesson 6 - Give & Client For Life

[www.TheVisionProject.net](http://www.TheVisionProject.net)

Version 1.50

**Have you ever thought . . . “I don’t think I’m living up to my full potential?”**

**Are you looking for ways to connect to more people, in less time to create more mutually beneficial partnerships?**



**Tom Kunz, past President of CENTURY 21, the largest real estate company in the world helped raise over 100 million dollars for Easter Seals. Tom also learned the secrets to turning those connections into massive business opportunities.**

Learning how to help others in a massive way and having that bring value to ourselves . . . creating WIN WIN WIN strategies for everyone is what Mastermind Seminars is all about. We can accomplish far more together than we ever could on our own.

Within the first few months the Houston Chapter generated over \$30,000 to Stop Child Trafficking AND those businesses who were involved generated over \$110,000 in additional business as a result of their participation.

We trust the business / networking packet will help you to take what we learn today and apply it to every area of your business/life.

Each month we cover specific topics designed to help both businesses and community based organizations develop, install and operate BOS - Business Operating Systems.



**This is the engine that runs your business. We earn the money we earn, we work the hours we work, we have the stress in our life that we do and the balance in our lives that we have or do not have . . . BECAUSE of the BOS that we have installed.**



Mastermind Seminars is so committed to helping your business / community based organization build your own BOS that we verify that you're learning something from each and every Mastermind Seminar that you attend.

## Very simple . . .

Each month you attend and event you come with the purpose . . . we hope, to solve a challenge / problem. There is so much presented in one hour that often the solution we are seeking might escape us.

**Step 1: Examination** - "What is a challenge / problem you are facing in any area of your personal or professional life?"

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**Step 2: Solution** - Listen carefully and deeply to each of the seven segments within Mastermind Seminars to discover a possible solution to the challenge / problem you are currently facing. If the content you are hearing is brand new to you, it may be challenging for you to discover the solution on your own which is why it's important to connect with others at the event to discover the very best solution.

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**Step 3: Implementation** - Taking action is the most important aspect of the entire event. If we don't take action on what we learn we waste all the time and energy we invest into learning in the first place. Ask ourselves . . . "What specific actions will I take to overcome the challenges / problems I am currently facing?"

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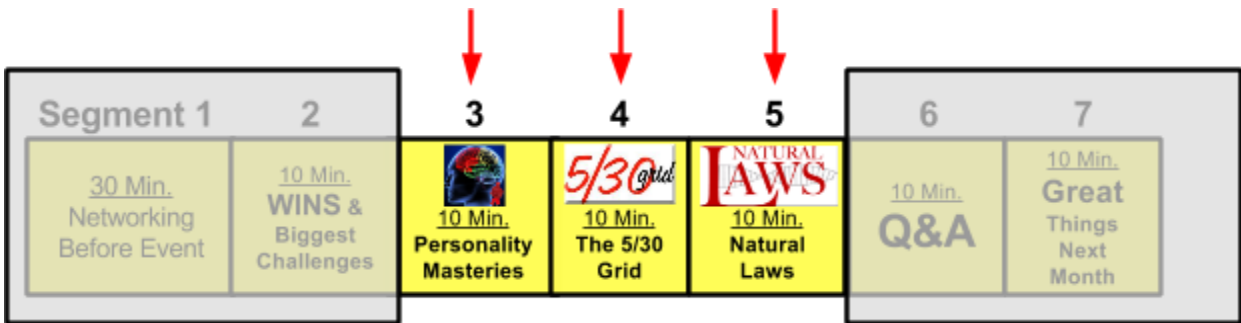
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Sign-off by Mastermind Partnership Certified Consultant: \_\_\_\_\_ / \_\_\_\_\_



**Do not allow the seven segments each month to confuse you.** The three middle segments are the core for all the **training / mentoring** you will receive each month. Yes you will learn from others in the group and will connect with some very interesting people to apply what you learn from the other four segments. Your challenge / problem could be solved through any of the seven segments so pay close attention throughout the entire 90 minutes.



### The 5/30 Solution Grid

	Level 1	2	3	4	5	6
<b>Area 1: Marketing</b> More & Better Leads	Identify Targets 1	Develop & Deliver A Message 2	Group People & Messages 6	Measure Results 10	Personality Based Marketing 15	Dollar results marketing 20
<b>Area 2: Pre-Sales</b> Move leads to conversion	Track 100% of leads 3	Implement 10+ Strategic Strike 5	Improve pressure points 9	Personality Driven 14	Large New Lead Sources 19	Model for profitability 24
<b>Area 3: The Sale</b> The "Yes" or the "No"	Ask key questions 4	Master "Present Solutions" 8	Why prospects are lost 13	Apply 5 Freedom Fighters 18	Speed To Sell 23	Penetration Expansion 27
<b>Area 4: Servicing</b> Turn our servicing into a profit center	Ask for referrals 7	Feed Successes into 1,2,& 3 12	Master steps pressure points 17	Measure all costs 22	Apply 5 Freedom Fighters 26	Turn into profit center 29
<b>Area 5: Client For Life</b> Create profitable life-long relationships	Send monthly relationship newsletter 11	Obtain B2B and B2C referrals 16	Track all efforts & results 21	Implement R & D 25	Process For New Products 28	Apply 5 Freedom Fighters 31

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# Notes - 7 Segments To A Solution . . .

You have listed your biggest challenge and by the end of today's session we will help you discover a number of possible solutions. The best solution could come from anyone of the 7 Segments so best to pay close attention to each segment with an ear and eye out for a solution to the biggest challenge / problem you are currently facing.

My biggest challenge is . . . \_\_\_\_\_

Notes from thoughts or ideas from each segment which could lead to a solution.

**Segment 1** Segment 1 - Did I meet someone who could help me?

30 Min.  
Networking  
Before Event

2

Segment 2 - Can I learn something from someone else' win?

10 Min.  
**WINS &  
Biggest  
Challenges**

3

Segment 3 - If I better understanding people it will empower me to . . .

  
10 Min.  
**Personality  
Masteries**

4

Segment 4 - What part of The 5/30 Grid will help me solve my problem?

  
10 Min.  
**The 5/30  
Grid**

5

Segment 5 - What Natural Law do I need to apply to solve my problem?

  
10 Min.  
**Natural  
Laws**

6

Segment 6 - What question can I ask which will help me solve my problem?

10 Min.  
**Q&A**

7

Segment 7 - Who will I invite next time who will help me see great success?

10 Min.  
**Great  
Things  
Next  
Month**

# Agenda . . .

Segment 1	2	3	4	5	6	7
30 Min. Networking Before Event	10 Min. WINS & Biggest Challenges	10 Min. Personality Masteries	5/30 Grid The 6/30 Grid	10 Min. NATURAL LAWS The 6/30 Grid	10 Min. Q&A	10 Min. Great Things Next Month
The Value of Installing Systems						
Culture & Values . . . . . Area 1: Marketing		Vision . . . . . Area 2: Pre-Sales		Belief & Knowledge . . . . . Area 3: The Sale		DO. . . . . Area 4: Servicing
GIVE. . . . . Area 5: Client For Life		Legacy - Part 1 . . . . . Leadership				
Legacy - Part 2 . . . . . Profitable Partnerships		Rock Solid Implementation - Mastermind MAGIC				
DNA for People - . . . . . Personality Masteries		DNA for Business - . . . . . The 5/30 Grid				
Installing a profitable BOS - Business Operating System						

## MASTERMIND SEMINARS

DNA for . . .

People

Business +

Life +

=

BOS

# Presenters Outline - Event #6

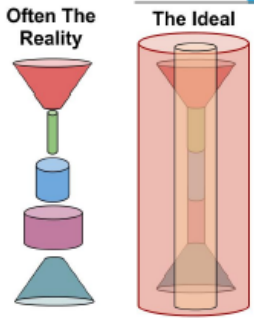
### The 5/30 Solution Grid

Area 1: Marketing More & Better Leads	Level 1 Identify Targets	2 Develop & Deliver A Message	3 Group People & Messages	4 Measure Results	5 Personality Based Marketing	6 Dollar results marketing
Area 2: Pre-Sales Move leads to conversion	Track 100% of leads	Implement the Strategy: Strike	Improve pressure points	Personality Driven	Large New Lead Sources	Model for profitability
Area 3: The Sale The "Yes" or the "No"	Ask key questions	Master "Present Solutions"	Why prospects are lost	Apply 5 Freedom Fighters	Speed To Sell	Penetration Expansion
Area 4: Servicing Turn our servicing into a profit center	Ask for referrals	Feed Successes into 1, 2, & 3	Master steps pressure points	Measure all costs	Apply 5 Freedom Fighters	Turn into profit center
Area 5: Client For Life Create profitable life-long relationships	Send monthly relationship newsletter	Obtain B2B and B2C referrals	Track all efforts & results	Implement R & D	Process For New Products	Apply 5 Freedom Fighters

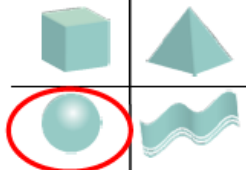
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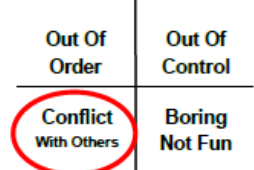
## Topic #1 Amiable



Which of these four shapes would you tend to like the most?



Which of these four shapes would you tend to like the most?



**Amiable - Strengths / Weaknesses**

- Concern, compassion for people
- Love to feel connected to people
- Find the best in people
- Believe in people, even if should not
- Likes to get buy in from everyone

**- To Sell:** Get to know them

- Concern for people
- Don't push too hard
- Share stories of success
- Focus on people

View Of Life: "Are we all ready to fire"

### NATURAL LAWS Topic #3

Leadership Excellence in Leadership & Success

Culture & Values A1

Vision A2

Belief & Knowledge A3

DO A4

GIVE A5

Our Legacy A6

**Objective**  
Learn how how by GIVING we're really being selfless and selfish all at the same time. We can gain more by giving than any other thing.

**KEY POINTS**

1. Learn what motivates each personality to "Take Action" to GIVE.
  - Analytic - There is concrete evidence that there is a payoff
  - Driver - It will help us reach our goals faster and with less effort
  - Expressive - It's fun, exciting and gives us more energy than giving
  - Amiable - It supports friendships and connects people together

**Last Month's Assignment**  
How am I doing in building my own BOS Business Operating System and each of the three areas?

**This Month's Assignment**  
If we help community based organizations in the development of their BOS they will help us as much or more than we will help them.

**Next Month**

- Learning to build "A Legacy" and how to do all that while putting food on the table today.
- The chameleon personality
- The integration of leadership into the full 5/30 Grid
- Building Profitable Partnerships

People

Business

+ 5/30 Grid

Life

+ NATURAL LAWS

= BOS

## 5/30 Grid Topic #2 Area 5: Client For Life

Area 5: Client For Life

Create profitable life-long relationships

Send monthly relationship newsletter

Obtain B2B and B2C referrals

Track all efforts & results

Implement R & D

Process For New Products

Apply 5 Freedom Fighters

**Objective** - Learn how "Area 5: Client For Life" is really our second sales force and can be the most profitable sales force we have. It can cost ten times more to gain a new client than to retain a current one.

**KEY POINTS**

1. Area 5: Client For Life can be more profitable than all other five areas if done properly. If done improperly OR not at all we will lose hundreds of thousands of dollars and will never know it.
2. We need to properly integrate Personality Masteries, the deep understand of people with The 5/30 Grid and then blend in throughout the entire DNA Natural Laws. This is as much as an art as it is a science and in Area 5: Client For Life is when it really comes alive.
3. Once we get through the big picture overview for all five areas we are now in a position to go deeper into each one of the six lives within The 5/30 Grid. There are many ways we can do this . . . Online training courses, one on one coaching, self study, contracting with consultants and/or VA's Virtual Assistants and Mastermind Partnerships.

**Last Month's Assignment**  
Status Update: Develop a process to ask for referrals from every client.

**This Months Assignment**  
Join some type of a weekly mastermind group to gain the weekly focus, accountability and insight from others.

**Next Month**  
Learn how to integrate all five areas in with Leadership and Profitable Partnerships for maximum success.

## WINS - SUCCESSES - NOTES . . .

1. What WINS / Successes did I have in the last 30 days?
2. What did I learn?
3. What action will I take from what I learned?
4. What do I need to learn next?

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# NEXT Month . . .

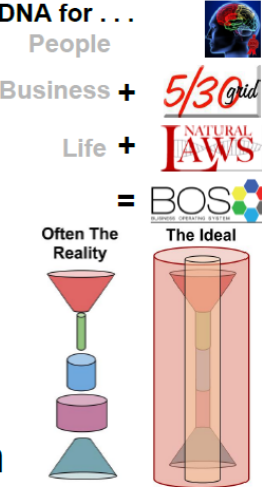
If you thought this month was good, you'll want to not only plan to attend next month but you'll want to bring a couple of guests. As we help others to see greater success . . . they will help us to see greater success to. Let's create WIN WIN WIN for more people.

## . . . Invite Others

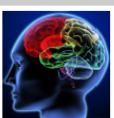
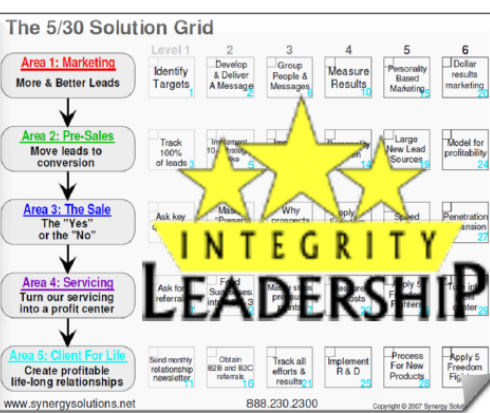
### Agenda . . .

Segment 1	2	3	4	5	6	7
30 Min. Networking Before Event	10 Min. WINS & Biggest Challenges	10 Min. Personality Masteries	5/30 Grid	10 Min. Natural Laws	10 Min. Q&A	10 Min. Great Things Next Month
<b>The Value of Installing Systems</b>						
Culture & Values . . . . .			Area 1: Marketing			
Vision . . . . .			Area 2: Pre-Sales			
Belief & Knowledge . . . . .			Area 3: The Sale			
DO . . . . .			Area 4: Servicing			
GIVE . . . . .			Area 5: Client For Life			
Legacy - Part 1 . . . . .			Leadership			
Legacy - Part 2 . . . . .			Profitable Partnerships			
Rock Solid Implementation - Mastermind MAGIC						
DNA for People - . . . . .			Personality Masteries			
DNA for Business - . . . . .			The 5/30 Grid			
Installing a profitable BOS - Business Operating System						

### MASTERMIND SEMINARS



### Presenters Outline - Event #7



### Topic #1 Chameleon

Which of these four shapes would you tend to like the most?

Which of these four things cause you the most frustration?

Out Of Order	Out Of Control
Conflict With Others	Boring Not Fun

**Chameleon - Strengths / Weaknesses**

- Flexibility
- Can see the perspective of others
- Can change perspective very quickly
- Believe that others should be flexible
- Can become distracted fairly quickly

**To Sell:** Open to ideas  
- Be ready to change  
- Don't get locked  
- Be flexible  
- Will switch on us

View Of Life: "Ready - Aim - Fire . . . NO . . . Just fire . . ."

### NATURAL LAWS Topic #3

Leadership Excellence In Leadership & Success

Culture & Values A1	Vision A2	Belief & Knowledge A3	DO A4	GIVE A5	Our Legacy A6
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**Objective**  
Learn how to build a BOS - Business Operating System which will leave a legacy to all future generations. Part 1 of 2 parts.

**KEY POINTS**

1. Learn the legacy each personality type would tend to like to leave.
  - Analytic - Future generations would think through things well
  - Driver - Future generations would drive to very aggressive goals
  - Expressive - Future generations would have a lot of fun
  - Amiable - Future generations would get along with one another

**Last Month's Assignment**  
If we help community based organizations in the development of their BOS they will help us as much or more than we will help them.

**This Month's Assignment**  
Discover how my Life Vision connects into the Legacy I would like to live and how that connects into the vision for the company / organization.

### Next Month

- We will finish learning to build "A Legacy"

- Project management through an understanding of personalities
- How to build a system which will build, install, and run profitable partnerships.



Leadership Excellence In Leadership & Success

Culture & Values A1	Vision A2	Belief & Knowledge A3	DO A4	GIVE A5	Our Legacy A6
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**Objective** - Actually for the last six months we've been learning about the value / importance of leadership which is really the heart and soul for The 5/30 Grid. Connect the dots between 5/30 Grid & Leadership.

### KEY POINTS

1. The 5/30 Grid is simple, fast and easy to understand on the surface but it's kind of like a car . . . maybe without a direction to go . . . without leadership.
  2. The 5/30 Grid is very powerful, in a way like a car and without strong leadership i.e. Integrity Leadership, that car may set there, may go in the wrong direction or may not be used for anything really productive.
  3. Developing our own BOS - Business Operating System we need to properly integrate the DNA for People, Business and Life i.e. Natural Laws. Leadership is who is responsible for doing this. Leadership is responsible for development and maintenance of the Culture & Values, for setting the Vision, for helping each team member integrate their own personal vision into the company vision, for belief, knowledge, the DO, the GIVE and the Legacy.
- Last Month's Assignment**  
Status Update: Join some type of a weekly mastermind group to gain the weekly focus, accountability and insight from others.
- This Months Assignment**  
Work with mastermind group to review our integration of The 5/30 Grid with Leadership.
- Next Month**  
Finish Legacy - Part 2 and Learn how to build Profitable Partnerships.

### WINS - SUCCESSES - NOTES . . .

1. What WINS / Successes did I have in the last 30 days?
2. What did I learn?
3. What action will I take from what I learned?
4. What do I need to learn next?

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# Rapid Connect Commitment Process (RCC)

## Finding/Discovering My Life Purpose

Name: \_\_\_\_\_

Date: \_\_\_/\_\_\_/\_\_\_

My Age Today: \_\_\_\_, My Age in 5/years: \_\_\_\_ 10 years: \_\_\_\_, 20 years: \_\_\_\_, 40 years: \_\_\_\_

How often should I review: [ ]-Daily, [ ]-Weekly, [ ]-Monthly, [ ]-Quarterly, [ ]-Yearly

Date to redo: \_\_\_/\_\_\_/\_\_\_ [ ]-6 months, [ ]-1 year, [ ]-3 years, [ ]-Other: \_\_\_\_\_

We all know and appreciate certain people. Please list three people you know, value, admire, and respect and then three people you DO NOT know but admire them from what you know about them. Share this exercise with family members, loved ones, co-workers, and friends. As we get to know others around us we get to know ourselves better. Do this every \_\_\_/months to see how we change.

List 3 people you know and respect.	List 3 qualities/ characteristics for each of them
1.	1. 2. 3.
2.	1. 2. 3.
3.	1. 2. 3.
List 3 people you DO NOT personally know	List 3 qualities/ characteristics for each of them
1.	1. 2. 3.
2.	1. 2. 3.
3.	1. 2. 3.

Think of the most frustrating person in your life.  
List 3 things which frustrate you about that person:

- 1.
- 2.
- 3.

Talk with your facilitator, coaching, mentor for directions and then what to do with this after you complete this exercise/game.

Name: \_\_\_\_\_

# Profitable Speed Networking (PSN)

## How to turn networking in \$100,000+ a year

Name: \_\_\_\_\_ Date: \_\_\_/\_\_\_/\_\_\_  
Event: \_\_\_\_\_ Number Present: \_\_\_\_\_  
Location: \_\_\_\_\_ Connect To: \_\_\_\_\_  
Leaders: \_\_\_\_\_ Number I can assist: \_\_\_\_\_  
Best Lead: \_\_\_\_\_ Can assist me: \_\_\_\_\_

We've all been to networking events where we connect with a lot of people. Great questions to ask ourselves are: "Does every networking event make us money?" "How will I earn over \$100,000 a year due to networking?" "Who are my best three leads from this event?" Mark Boersma, international speaker, author, and executive coach has developed a unique process, which will, when used properly, turn every networking opportunity into a massive wealth creation machine. For additional information/coaching on building Master Mind groups, networking, and getting your business to make a profit without you, **call toll free 888.230.2300**. For a free coaching session on how to turn this information into dollars, fax this page to 630.393.9901, along with all your contact information, and call 630.393.9909 ext. 222 to schedule an appointment.





There are 3 Steps To Success: Step 1: Examination, Step 2: Solution, Step 3: Implementation

Take 3 minutes to get to know as many people at any event. The objective is to connect with as many people and gather as much information as possible.

Name: \_\_\_\_\_ Opportunity Rating: [ ] ( ) \_\_\_\_\_ - \_\_\_\_\_ email: \_\_\_\_\_

1a. What are your two biggest challenges? 1b. What is your ideal lead?



2. If someone could help you do anything, what would you love assistance on?

3. Rate which shape you like from best 1 to least 4. \_\_\_  \_\_\_  \_\_\_  \_\_\_ 

Name: \_\_\_\_\_ Opportunity Rating: [ ] ( ) \_\_\_\_\_ - \_\_\_\_\_ email: \_\_\_\_\_

1a. What are your two biggest challenges? 1b. What is your ideal lead?



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# Profitable Speed Networking (PSN) – Page 2

## How to turn networking in \$100,000+ a year

Name: \_\_\_\_\_ Date: \_\_\_/\_\_\_/\_\_\_





Event: \_\_\_\_\_

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Name: \_\_\_\_\_ Opportunity Rating: [ ] ( ) \_\_\_\_\_ - \_\_\_\_\_ email: \_\_\_\_\_

1a. What are your two biggest challenges? 1b. What is your ideal lead?

2. If someone could help you do anything, what would you love assistance on?





3. Rate which shape you like from best 1 to least 4. \_\_\_  \_\_\_  \_\_\_  \_\_\_ 

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Name: \_\_\_\_\_ Opportunity Rating: [ ] ( ) \_\_\_\_\_ - \_\_\_\_\_ email: \_\_\_\_\_

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3. Rate which shape you like from best 1 to least 4. \_\_\_  \_\_\_  \_\_\_  \_\_\_ 

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Name: \_\_\_\_\_ Opportunity Rating: [ ] ( ) \_\_\_\_\_ - \_\_\_\_\_ email: \_\_\_\_\_

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Name: \_\_\_\_\_ Opportunity Rating: [ ] ( ) \_\_\_\_\_ - \_\_\_\_\_ email: \_\_\_\_\_

1a. What are your two biggest challenges? 1b. What is your ideal lead?

2. If someone could help you do anything, what would you love assistance on?

3. Rate which shape you like from best 1 to least 4. \_\_\_  \_\_\_  \_\_\_  \_\_\_ 

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Name: \_\_\_\_\_ Opportunity Rating: [ ] ( ) \_\_\_\_\_ - \_\_\_\_\_ email: \_\_\_\_\_

1a. What are your two biggest challenges? 1b. What is your ideal lead?

2. If someone could help you do anything, what would you love assistance on?

3. Rate which shape you like from best 1 to least 4. \_\_\_  \_\_\_  \_\_\_  \_\_\_ 

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Name: \_\_\_\_\_

Phone: (\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_

email: \_\_\_\_\_

1. Your ideal lead is . . .
2. Your two biggest challenges are . . .
3. If someone could help you do anything, what would you love assistance on?
4. Rate which shape you like from best 1 to least 4.



5. Size of databases: B2B: \_\_\_\_\_ B2C: \_\_\_\_\_

% of database you have e-mails: \_\_\_\_\_%

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Name: \_\_\_\_\_

Phone: (\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_

email: \_\_\_\_\_

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2. Your two biggest challenges are . . .
3. If someone could help you do anything, what would you love assistance on?
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Phone: (\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_

email: \_\_\_\_\_

1. Your ideal lead is . . .
2. Your two biggest challenges are . . .
3. If someone could help you do anything, what would you love assistance on?
4. Rate which shape you like from best 1 to least 4.



5. Size of databases: B2B: \_\_\_\_\_ B2C: \_\_\_\_\_

% of database you have e-mails: \_\_\_\_\_%

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So . . . what did you think of today's lesson?  
Was it a little overwhelming?

**Did you feel like you were drinking out of a fire hose?**

Each month has been designed to expose each attendee, each partner, each individual with very powerful concepts which are designed to help you earn a great deal of more money, work less hours, have less stress and improve life balance in every area of our lives.

*“Yes . . . getting together every month for 30 minutes of SPEED Networking and then 60 minutes of POWER Learning and APPLICATION will change the way you do business / run your organization forever.”*

If you're the type of person who is always looking to move faster, learn faster, apply things faster . . . then you may want to consider seeking more information on Mastermind Partnerships.



Mastermind Partnerships are a group of very committed business professionals and community based leadership who meet every week for 60 minutes to take action on what we learn each and every month in the monthly seminar. Learning is a great first step but DOING is where all the money is made / given, where we save time, reduce our stress and improve our life balance.

Talk to one of the CORE Members for this event to learn more information about how you can become a “Mastermind Partner” and potentially a CORE member within this chapter.

**Questions - 888.789.7878**

## Mastermind 12 Month Outline - Level 1

### Detailed 12 Month Outline

#### Month 1 - Time

- Learn how to think about TIME in a different way
- White Paper " **The Secret About Time**"
- Overview - DNA for PEOPLE
- Overview - DNA for BUSINESS
- Overview - DNA for LIFE



#### Month 2 - Systems

- The discovery of my own Life Vision
- Systems for DNA for PEOPLE
- Systems for DNA for BUSINESS
- Systems for DNA for LIFE



#### Month 3 - BOS



- How do I set up the best BOS - Business Operating System
- Do I build it myself or have someone else build it?
- Where do I get started?
- How do I get others to partner with me?

#### Month 4 - DNA for PEOPLE

- The Analytic
- The Driver
- The Expressive
- The Amiable



#### Month 5 - DNA for BUSINESS

- **Area 1: Marketing**
- **Area 2: Pre-Sales**
- **Area 3: The Sale**
- **Area 4: Servicing**
- **Area 5: Client For Life**



#### Month 6 - DNA for LIFE

- Natural Laws and their power
- 10 minutes a day for the rest of my life
- A Healthy Brain & Heart
- The 8th Habit - My Story and helping others discover



#### Month 7 - Golden Triangle - Part 1

- Box 1: Identify Targets
- Q&A and review over assignments
- Box 2: Develop & Deliver A Message
- Q&A and review over assignments

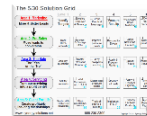


#### Month 8 - Part 2

- Box 3: Track 100% Of Leads
- Q&A and review over assignments
- Box 4: Ask Key Questions
- Q&A and review over assignments

#### Month 9 - Part 3

- Box 5: Implement Strategic Strike
- Q&A and review over assignments
- Box 6: Group People & Message
- Q&A and review over assignments



#### Month 10 - Contract Everything

- How To Best Use E-VA's (Executive Virtual Assistants)
- Where to get started
- The challenges which will be faced
- Connecting your systems with that of other businesses

#### Month 11 - Leadership

- The six levels for leadership
- How to build a following
- How to connect your Life Vision in with others
- Expanding your vision



#### Month 12 - Profitable Partnerships

- The six levels for partnerships
- How to get buy in
- Challenges faced
- Customizing your systems



[Enroll Now](#)

[Pay It Forward](#)

### NOTES

Some individuals / companies will take longer than others to get through each of the twelve months. There is no race to the finish line and there is no requirement to finish in twelve months. Some lessons may apply more to you than others and you are always free to invest more time into those areas where there is the biggest need.

Life Masteries Institute has plenty of resources for an individual to take detailed training and masterminding in any one of the above topics if someone would prefer to go "deep" rather than "wide" in their learning and application.

You will be assigned a full account executive team AND a small group leader who will be able to assist you as needed as you progress through the program. In level 1 you are eligible for email support in addition to the support you receive in your weekly mastermind conference calls / webinar meetings.

# Questions - 888.789.7878



# MASTERMIND

SEMINARS

## “Business / Community Partnerships”

*“We can’t give away something that we don’t have ourselves.”*

Our goal is that every attendee will walk away from every monthly LIVE Event with new business prospects and/or some insight into how to generate more dollars, sales, profits AND that you will have a much stronger ideas as to how to tweak your BOS - Business Operating System to assist you earn more income, work less hours, have less stress and have greater life balance in every area of your life.

**To help us accomplish this please complete the follow quick survey prior to leaving today.**

- 
1. One action I WILL DO prior to our next months meeting?
  
  2. One thing I really liked about today’s LIVE session is . . .
  
  3. One suggestion I would give as to make next month’s session even better.
  
  4. Would have at least three other business professionals I could think of that may benefit from joining us next month? [ ] - Yes, [ ] - Probably Not

**1 to 10, with 10 being the best**

- |                                |  |
|--------------------------------|--|
| ___ a. Location                | ___ i. Segment 1 - Speed Networking            |
| ___ b. Facilities              | ___ j. Segment 2 - WINS & Biggest Challenges   |
| ___ c. Content                 | ___ k. Segment 3 - DNA for People              |
| ___ d. Presenters              | ___ l. Segment 4 - DNA for Business            |
| ___ e. Introduction Video      | ___ m. Segment 5 - DNA for Life (Wisdom)       |
| ___ f. Quality of Materials    | ___ n. Segment 6 - Q&A                         |
| ___ g. What I learned          | ___ o. Segment 7 - Great things for next month |
| ___ h. Today’s session overall |  |

**Name:** \_\_\_\_\_ **Phone:** \_\_\_\_\_

**email:** \_\_\_\_\_

**NOTE:** If you wouldn’t mind writing a quick quote on the back of this evaluation that we could use in promotion of this event that would be most helpful. We will use your name, company name, and website or email as a way to promote you and your business as well.