

Area 5: Client For Life

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 Create profitable life-long relationships

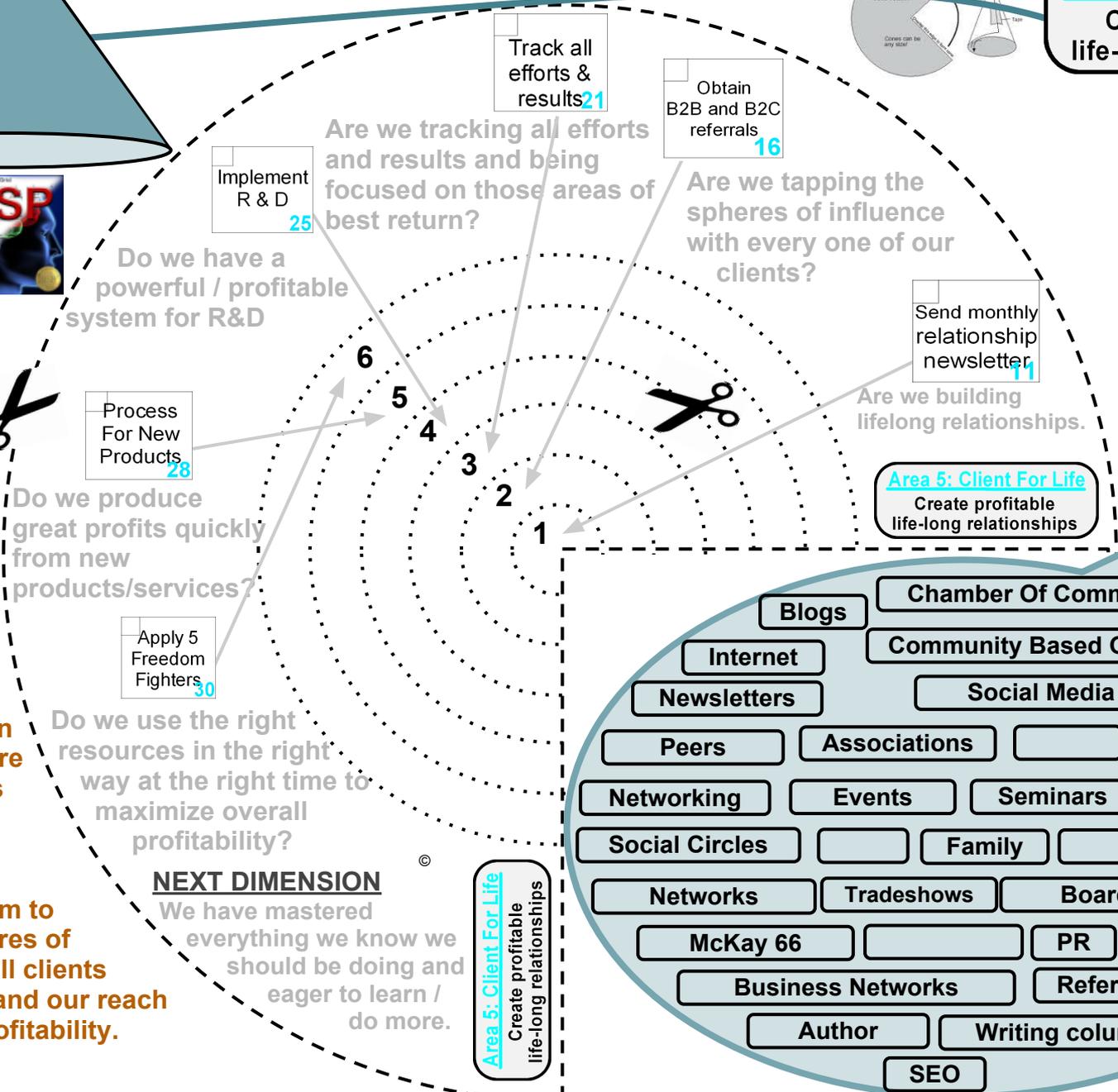
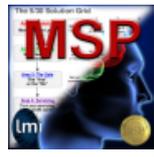
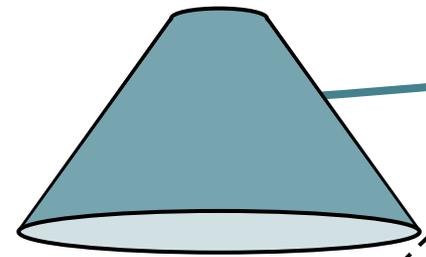
Step 5:
 Look for specific spheres and then tap into those spheres with specific tools, systems, technology, and media.

Step 1:
 Create a written plan

Step 2:
 Leverage the 5/30 Grid to fully integrate into all 30 boxes

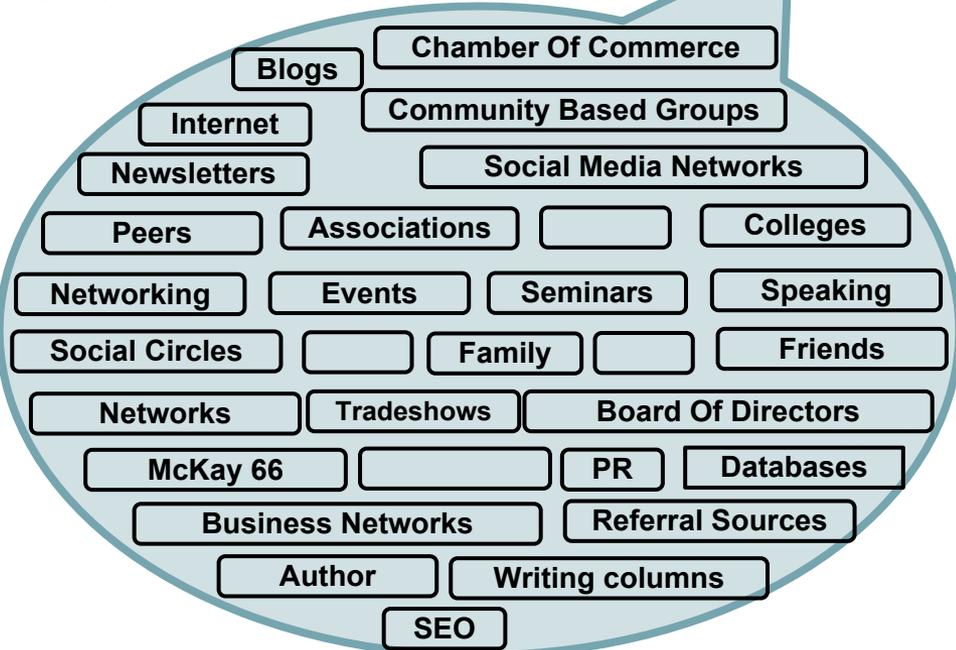
Step 3:
 Implement plan to really capture all the spheres of influence

Step 4:
 Develop system to touch all spheres of influence for all clients to greatly expand our reach and overall profitability.



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NEXT DIMENSION
 We have mastered everything we know we should be doing and are eager to learn / do more.